

# Business services and postal prices

For business account customers









t: 616617

e: business@jerseypost.com/www.jerseypost.com/pricing

Jersey Post

# Introduction

This guide contains the current business account prices for customers who use an account (either a postage account or outsourced mailroom), a franking meter or our online postage portal to pay for their postal services.

Account customers	Online postage customers		
Stamp rate <b>1% discount</b>	Stamp rate <b>2% discount</b>		

Franking Meter customers will be charged the standard postage rate.

For ease of reference, the prices shown within this document include the applicable discounts outlined in the table above.

For further information or clarification on postage prices, please visit **www.jerseypost.com/pricing**. Alternatively, please contact our business sales team on **616617** or email **business@jerseypost.com** for enquiries regarding other aspects of our postal services.

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# Top tips for sending

### **Addressing Standards**

Following the tips below will help to ensure that your posted items avoid any unnecessary delays as they pass through the postal network.

### **Correctly labelling an address:**



### **Local Address**

Name of Addressee House name Street name PARISH (in capitals) POST CODE (in capitals)



### **PO Box Address**

Name of Addressee PO Box Number PARISH (in capitals) POST CODE (in capitals)



### **Premium Postcodes**

Name of Addressee PARISH (in capitals) PREMIUM POSTCODE (in capitals)



### **UK Address**

Name of Addressee House number and street name CITY or TOWN (in capitals) POST CODE (in capitals)

### **Speedy Processing:**



### **Channel Islands**

Please do not include Channel Islands at the end of the address.



### **Avoid full stops**

Letter sorting machines process more quickly if there are no full stops or commas at the end of address lines.



### Always include the post code

Always include the POST CODE on its own in capitals on the last line of the address.



### Include a return address

It's always best to include a return address on items that you're sending, especially those being sent off island. In that way, any items that can't be delivered can be returned directly to you.

### **Dangerous and Restricted Items:**

There are certain things that for health, safety and environmental reasons you are not permitted to send through the postal network.

### Prohibited Goods

Must never be sent or received using our Postal Service.

### Restricted Goods

Can be sent or received using our Postal Service providing you follow the rules for appropriately packaging and labelling the items. To download our full guide to Prohibited and Restricted Goods, please visit:

www.jerseypost.com/restricteditems

### **Stationery and Packaging:**

If you require postal stationery including postage bags, please place your order by emailing: **ccsr@jerseypost.com** 



# Customs requirements for sending off Island

Electronic customs data is now required when sending goods/merchandise off Island.

### **Electronic Advance Data (EAD)**

If you're sending goods/merchandise overseas, whether to the UK or internationally, your parcel requires an electronic customs declaration to be completed.

Due to significant changes in the international trading landscape, paper based CN22 and CN23 are no longer valid, and this information is now required electronically and in advance of items arriving at their destination.

### What information is needed?

In addition to the information that was required when completing paper based CN22 and CN23 forms, senders must now also state the **quantity, weight and value of each item** within the parcel.

Paper based customs labels are no longer valid when sending items to the UK or internationally. Customs information must now be sent electronically and in advance of items arriving at their destination.





# How does this impact business accounts?

### **Postage Account Customers**

Letter and Large Letter items can continue to be processed using the green docket books, as these items do not require customs declarations. Items being sent off Island containing goods/merchandise sent in Parcel and Large Parcel formats can no longer be processed in the green book. Postage Account customers should process and purchase their parcel items online to ensure all items posted meet the electronic pre-advice requirements and are not held up on arrival at their destination. Your electronic label will be completed online and available for download and print. The online postage portal charges will be applied to your business account and invoiced monthly.

### **Outsourced Mailroom Customers**

Letter and Large Letter items can continue to be processed using the outsourced corporate mailroom as these items do not require customs declarations. Items being sent off Island containing goods and/or merchandise sent in Parcel and Large Parcel formats can no longer be processed via the outsourced corporate mailroom. To ensure all items posted meet electronic preadvice requirements and are not held up on arrival at their destination, we are encouraging customers to process and purchase their parcel items online. Your electronic label will be completed online and available for download and print. The online postage portal charges will be applied to your business account and invoiced monthly.

### **Franking Meter Customers**

Letter and Large Letter items can continue to be processed using your franking machine as these items do not require electronic pre-advice customs labels. Items being sent off Island containing goods and/or merchandise sent in Parcel and Large Parcel formats can no longer be processed using a franking machine. To ensure all items posted meet electronic pre-advice requirements and are not held up on arrival at their destination, we are encouraging customers to process and purchase their parcel items online. Your electronic label will be completed online and available for download and print.

### **eCommerce Customers**

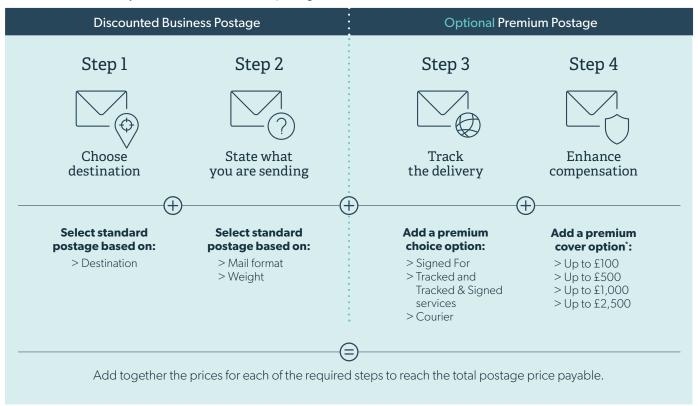
Due to the volumes of items sent by our eCommerce customers, we recommend integrating directly with our shipping platform Atlas. For more details, please contact your account manager to discuss your requirements and agree on the best method for integration.

The Universal Postal Union has made this a global requirement for postal authorities. Providing Electronic Advance Data (EAD) improves security, reduces delays and provides customers with a better international service. Items without EAD can be held in the destination country, delayed, returned or even destroyed.



# Pricing structure

Shown below is the way in which we calculate our postage.



<sup>\*</sup> Level of cover available dependent on destination.

IMPORTANT: Any format can be used for Goods and/or Merchandise being sent to the UK. International items containing Goods and/or Merchandise must be sent using Parcel or Large Parcel formats.



# 1. Choose your destination



### **Discounted Business Account Prices**

Postage Account and Outsourced Mailroom customers are entitled to a 1% postage price discount. Customers using online services are entitled to a 2% postage price discount and Franking Meter customers will be charged at the standard postage rate.

Calculate the price for your item by selecting the correct format, weight step and destination from the table below.

	Local		UK, K	UK, IOM & other Cl		Europe		Rest of World					
	Weight	Standard/ Franked	Account	Online	Standard/ Franked	Account	Online	Standard/ Franked	Account	Online	Standard/ Franked	Account	Online
Letter	100g	£0.60	£0.59	£0.59	£0.98	£0.97	£0.96	£1.85	£1.83	£1.81	£2.55	£2.52	£2.50
ē	100g	£0.98	£0.97	£0.96	£1.65	£1.63	£1.62	£3.25	£3.22	£3.19	£4.20	£4.16	£4.12
Large Letter	250g	£1.45	£1.44	£1.42	£2.50	£2.48	£2.45	£5.04	£4.99	£4.94	£8.26	£8.18	£8.09
rge	500g	£2.19	£2.17	£2.15	£3.55	£3.51	£3.48	£9.08	£8.99	£8.90	£14.52	£14.37	£14.23
٦	750g	£2.87	£2.84	£2.81	£4.40	£4.36	£4.31	N/A	N/A	N/A	N/A	N/A	N/A
	250g	£1.67	£1.65	£1.64	£3.90	£3.86	£3.82	£5.80	£5.74	£5.68	£8.49	£8.41	£8.32
4	500g	£2.16	£2.14	£2.12	£6.12	£6.06	£6.00	£11.40	£11.29	£11.17	£16.60	£16.43	£16.27
Parcel	1kg	£3.74	£3.70	£3.67	£8.52	£8.43	£8.35	£19.10	£18.91	£18.72	£30.60	£30.29	£29.99
-	1.5kg	£5.32	£5.27	£5.21	£10.92	£10.81	£10.70	£26.60	£26.33	£26.07	£44.60	£44.15	£43.71
	2kg	£6.91	£6.84	£6.77	£13.02	£12.89	£12.76	£33.80	£33.46	£33.12	£58.70	£58.11	£57.53
<u> </u>	5kg	£10.20	£10.10	£10.00	£20.80	£20.59	£20.38	£79.40	£78.61	£77.81	£100.70	£99.69	£98.69
Parc	10kg	£10.50	£10.40	£10.29	£22.00	£21.78	£21.56	£99.10	£98.11	£97.12	£141.00	£139.59	£138.18
Large Parcel	20kg	£10.90	£10.79	£10.68	£24.20	£23.96	£23.72	£132.70	£131.38	£130.05	£217.40	£215.23	£213.05
La	30kg	£11.30	£11.19	£11.07	£26.40	£26.14	£25.87	£161.30	£159.69	£158.07	£289.90	£287.01	£284.10

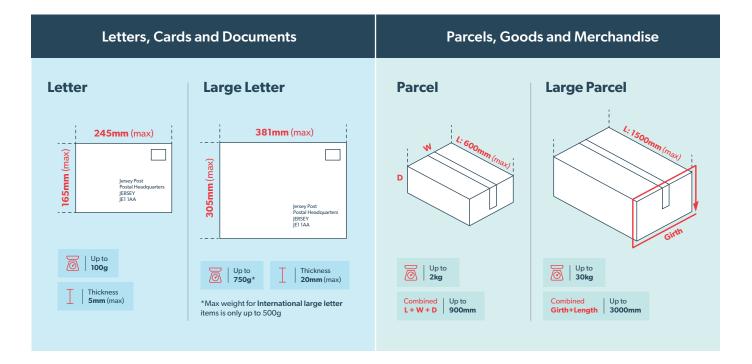
Parcels being sent overseas, whether to the UK or internationally, require electronic pre-advice customs data and therefore can no longer be processed using a Postage Account or Franking Machine. To create these labels, please use our online postage portal at www.jerseypost.com/onlinepostage.



# 2. Choose your mail format



Shown below are our current Standard Postage mail format and weight specifications.



**Large Parcels** - Any item that exceeds either the measurements or the weight of a Parcel shown above is classified as a Large Parcel. Most destinations accept Large Parcels up to a maximum of 30kg, but there are some destinations that will only accept 20kg or less.

### Mail formats for goods/merchandise items

Any mail format can be used for goods/merchandise being sent to the UK. However, for goods/merchandise being sent to international destinations parcel formats must only be used.

# EXAMPLE If you can fit a scarf into a 'Large Letter' and it is within the given dimensions, you will only be charged the 'Large Letter' price and not the 'Parcel' price. Electronic Advance Data (EAD) is still required as it contains goods/merchandise.

# 3. Track the delivery (Premium Postage)



Our range of Premium Postage options allows you to build the service that best suits your needs by adding tracking, compensation and/or an express delivery option.

### **Tracked and Tracked & Signed services**

If you need to know where your item is at any point during its journey, select the level of tracking from the table below.

Tracked options	Local	UK, IOM & other Cl	Europe	Rest of World
<b>Signed For</b> (Requires a signature on delivery. Includes £30 cover).	N/A	£2.95	£3.95	£4.95
<b>Tracked and Tracked &amp; Signed services</b> Tracked provides tracking as it moves through the postal network. Tracked and Signed provides the latter but also requires a signature on delivery. Includes £100 cover).	£1.95	£6.95	£7.95	£8.95
<b>Courier</b> (Provides secure and speedy handling and delivery through our global courier partner FedEx. Includes £500 cover).	Please contact our business team for the latest rates.			

<sup>\*</sup>Premium services vary according to country. For country specific details visit **www.jerseypost.com** 

# 4. Enhance compensation (Premium Postage)



### **Premium Cover**

If the item you are sending is valuable, you can enhance the level of cover provided by adding the appropriate level of compensation from the table below. Compensation is provided only in the event of loss or damage to an item. Use our Courier service for delay cover.

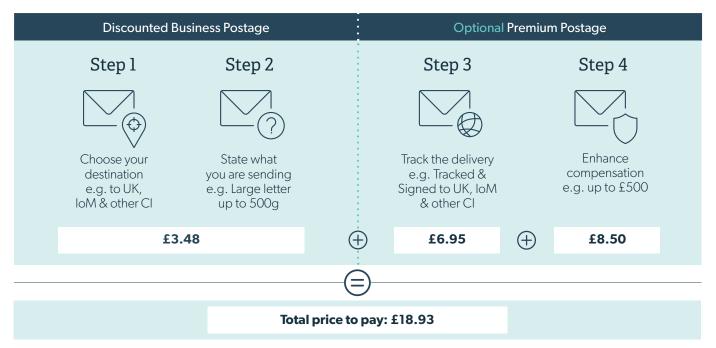
Compensation options	Local	UK, IOM & other Cl	Europe	Rest of World
Up to £100	£3.50	£3.50	£3.50	£3.50
Up to £500	£8.50	£8.50	£8.50	N/A
Up to £1,000	£13.50	£13.50	N/A	N/A
Up to £2,500	£25.00	£25.00	N/A	N/A

Please note that for Signed For items, the maximum cover available is up to £500. This excludes Rest of World destinations where maximum cover available is up to £100 for Signed For and Tracked & Signed items. For higher levels of cover, please use our Courier service (more details on page 13).



### **EXAMPLE**

The postage rate you pay will be calculated by the type of item being posted as well as the format, weight and destination of the item(s), plus the price of any additional Premium Postage options. See below for example:



### **Unpaid and Underpaid postage**

Prior to delivery, we need you or the receiver to pay any unpaid or underpaid amounts due plus a surcharge fee of £1.35 per item of mail.



# Courier

Our Courier service uses the global secure and speedy network of our partner FedEx, the world's leading and largest express transportation company. Once an item enters this network, FedEx takes sole responsibility for its transport and delivery.



### **Customers should use our Courier service when:**

- Sending important or high-value items and wanting to minimise the risk of loss or delay
- Sending time-critical items that need delivery within an assured time period to UK, Europe and Rest of the World destinations
- Requiring frequent, automatic progress updates on an item from sending to final destination

### How is Courier different than our other postage services?

Feature	Signed for	Tracked & Signed	Courier
Destinations available	170	70	220
Signature on delivery	✓	✓	✓
Online progress tracking		✓	✓
Automatic progress updates			✓
Money back guarantee			✓
Multiple delivery attempts			✓
Free packaging supplied			✓
Priority customer support			✓
Delay cover			✓
Inclusive compensation cover	Up-to-£30	Up-to-£100	Up-to-£500

### **UK deliveries**

Send documents to the UK, Isle of Man and other Channel Islands, for delivery\* by either 09:00, 10:00 or 12:00 on the next working day.

### **Worldwide deliveries**

Send documents and goods to Europe and Rest of the World destinations, for delivery within the expected following timescales:

Worldwide deliveries				
To UK	Next working day			
To Europe	Two working days			
To USA & Canada	Two working days			
To Latin America & the Caribbean	Three working days			
To Middle East & Asia	Three working days			
To Africa & Oceania	Four working days			

Please contact our Business Sales team on 616617 or email fedex@jerseypost.com to discuss your Courier requirements.

<sup>\*</sup> Subject to terms and conditions which include correct address and accompanying documentation, and someone being present to receive the item – see our General Postage Terms & Conditions for full details at www.jerseypost.com.



# Online Postage Portal

### Benefit from a 2% postage discount online

Use our online postage portal to buy, create and print your postage and electronic pre-advice customs labels. If you have a business credit account with us, we can link it to the postage portal, so any charges will be billed to your account on a monthly basis.

### How it works:



Using these services online will also provide you with relevant information and instruction regarding our range of business services. Whether you're sending items locally, to the UK, Europe or further afield, you can now print labels wherever you are at a time convenient to you.

Payments for our online postage services can be made using a debit/credit card. Alternatively, if you are an existing Jersey Post account customer you can have these services added to your monthly billing. For more information or to become an account customer, please contact **business@jerseypost.com**.

Register for this service for free by creating an online account at:

www.jerseypost.com/register

# Business Accounts - Postage Account

Postage Account method requires pre-printed stationery or labels to be used for despatch and is ideally suited to those customers who want to present a consistent format with their postage.

### **Key Benefits:**

- Ideal for business customers with moderate to high volume of letter mailings
- Offers support with import and export taxation to off-island destinations
- Invoices billed monthly, so easier to reconcile payments



# Business Accounts - Outsourced Mailroom

Invoiced monthly, our mail processing services take away the additional work involved in organising your business' daily postage needs. With no additional paperwork to complete, just simply pass your mail onto our processing staff and we will take care of the rest.

### **Key Benefits:**

- Ideal for business customers with moderate to high volume usage
- Ideal for business customers with no in-house mailroom or messenger for mail despatch.
- Consistency of service
- Invoiced monthly, meaning that postage costs can be managed.
- Avoid the additional costs that can be incurred through running your own franking meter.

### **Additional Outsourced Mailroom handling fees:**

Element	Fee
Contracted customers and ad hoc (per item)	14p
Unsorted mail (per item)	14p
Ad hoc mailing handling fee	£30.00
All items needing hand franking (per item)	28p
Hand franked items handling fee	£30.00

# **Business Accounts - Franking Meter**

Applying postage to items via a franking meter provides businesses with a quick and convenient method of postage for moderate to high volume of letter mailings.

### **Key Benefits:**

- Convenient way of applying and paying for postage
- Postage costs are managed and controlled by the organisation

### **Franking Meter Suppliers**

Franking meter machines can be rented or purchased from Office Solutions, who would be happy to talk to you in more detail about franking meter machines.



# Prepaid Import VAT Accounting Scheme

The IVAS scheme was set up between HM Revenue & Customs, Jersey Customs & Immigration and Jersey Post to allow customers to prepay the VAT due on items being sent to the UK.

Customers on the scheme send their declarations and VAT payments to Jersey Post on a monthly basis and these are collated and then forwarded onto HM Revenue & Customs on their behalf.

For more information, please contact our Business Services Team.

# Business Redirection and Retention of Mail

### **Business Redirection Service**

Minimise the impact of an office relocation on your valued customers by using our redirection service. This will ensure uninterrupted mail deliveries during and after your relocation.

### **Business Redirection (per business name) prices:**

Duration	Local	UK, IOM & other Cl	EU and Rest of World
1 month	£57.00	£150.00	£217.00
3 months	£117.00	£323.00	£444.00
6 months	£203.00	£557.00	£764.00
12 months	£364.00	£979.00	£1,470.00

### **Retention of Mail Service**

Maximum duration for our Retention of Mail services is two calendar months.

### **Retention of Mail prices:**

Duration	Price
2 months	£35.00

These services are free of charge for PO Box and Premium Postcode customers.



# **Business Delivery Services**

Our Business Delivery service allows you to customise how you'd like your mail delivered.

### **Business addressing options**

Address Type	Set up fee	Annual fee
PO Box Number A short, memorable address which is ideal for any size of organisation.	£130.00	£140.00
<b>Premium Postcode</b> A unique, customisable postcode starting JE1 that reflects your organisation's name or brand.	£130.00	£140.00
Standard Address Your physical address associated with your business premises.	Free	Free

### Receiving or collecting your mail

Service	Fee	
Standard Postal Service Have your mail delivered to your premises on a standard delivery round, at various times before 5pm each weekday.	Free of charge	
Business Collect  Your mail is held for collection in person, from either Broad Street (9am-5pm) or Rue des Pres post offices (8.30am-5.30pm) each weekday. This service is not applicable to businesses that use a Standard Address.	Broad Street: £135.00 per year Rue des Pres: £135.00 per year	
Weekday Timed Collection	£227.00 per month	
Combined Delivery & Collection	£420 per month	

### **Connected business names (PO Box/Premium Postcode customers)**

Additional names	
1 to 4 names	Free of charge
Over 4 names	£8.00 per name per year



# Local Same Day Courier

### **Same Day Courier**

Need an urgent same day delivery on island? We can offer fast, reliable door-to-door collection and delivery for ad-hoc requests received before midday.

- Deliveries throughout the working day
- Island-wide delivery options
- Discounted rates for regular deliveries

Service	Price per collection	
Ad-Hoc Collection Service - up to 20 items/11kg	£30.00	
Letter mail - Same Day Courier (within St Helier)	£20.00	
Letter mail - Same Day Courier (outside St Helier)	£25.00	

# Mail Scanning Services

### **Mail Scanning Services**

Receive your mail electronically, the same day it arrives, with our mail scanning service.

We'll collate and intercept your mail on arrival at our Postal Headquarters and deliver directly to our scanning partner, where your mail will be securely opened, scanned and electronic OCR copies sent to you via SFTP transfer, all before 11am each day.

A nominated administrator at your business can then distribute the OCR copies via email to the relevant staff and departments internally.

The physical copies of the scanned mail will be securely bagged up and delivered to your business premises the next working day.

Service		
Scanning – Set-up	£130.00 one-off	
Scanning – Per page	£0.12 per sheet	
Early Sort	£127.00 per month	
Labour Rate	£30.00 per hour	



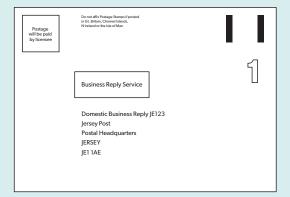
# Responses Services

### **Responses Services (Business Reply and Freepost)**

Our Business Response services can help to improve your customer response rates by ensuring they can get in touch with you for free.

### **Business Reply**

Our Business Reply service enables you to pre-print reply cards or envelopes with your address and prepaid postage, removing the need for customers to address and stamp envelopes themselves.



### **Freepost**

Our Freepost Service offers even more flexibility, allocating you a simple Freepost number for customers to use when addressing a response to your business - perfect for customer engagement to promotional campaigns or regular customer mailings.

ABC Business Ltd Freepost Licence 45678 123 East Street St Helier JERSEY JE11AF

### Response service license fees:

License fee		
Business Reply - Local, UK, Europe and RoW	£130.00	
Freepost - Local, UK, Europe and RoW	£130.00	
Unit/item charge + stamp rate	14p	



# Direct2home

Our Direct2home service is the Island's leading direct mail door drop service. You can choose an island-wide delivery if you're looking to maximise your coverage or by parish if you're looking for a more targeted approach.

### **Delivery points**

**Total Residential Delivery Points:** 

43,055

**Total Business Delivery Points:** 

2,397

The below table provides an overview of the island's current delivery points by parish. Pricing is calculated per item, but is also dependent on weight and the number of delivery points you wish to reach.

1 St Ouen	4 Trinity	<b>7 St Peter</b> Home: <b>1,912</b> Business: <b>114</b>	10 St Saviour
Home: 1,658	Home: 1,271		Home: <b>5,747</b>
Business: 36	Business: 85		Business: <b>184</b>
2 St Mary	<b>5 St Martin</b> Home: <b>1,819</b> Business: <b>47</b>	8 St Lawrence	11 Grouville
Home: 777		Home: <b>2,280</b>	Home: <b>2,230</b>
Business: 41		Business: <b>58</b>	Business: <b>37</b>
3 St John	6 St Brelade	<b>9 St Helier</b>	12 St Clement
Home: 1,332	Home: <b>4,504</b>	Home: <b>15,378</b>	Home: <b>4,147</b>
Business: 51	Business: <b>188</b>	Business: <b>1,536</b>	Business: <b>20</b>

### Rate card

Delivery Time	Weight Steps		Format	Distribution		
(working days)	25g	50g	75g	100g	r Gimat Distribution	Diotribution
5 (scheduled)	£0.13	£0.14	£0.15	£0.16	Any under 100g	All-Island or Parish

Find out more at jerseypost.com/direct2home



# Van Advertising

### Messages on the move!

Jersey Post van advertising provides businesses with marketing messages in vinyl wrap on the rear of one of Jersey Post Vans. Our fleet is out and about during peak times and throughout the day, so providing great island-wide coverage.

Service	
Van advertising	From £48.00 per month

Find out more at jerseypost.com/van-advertising

# Fetch.je

Are you a local retailer that wants extra exposure and to sell your products online? Now that Fetch.je is part of the Jersey Post Group, we're offering local businesses the chance to feature on Jersey's favourite online marketplace to promote and sell products online.

### **How it works**



<sup>\*</sup>Plus, the standard card administration fee.

Find out more at merchant.fetch.je/signup



### Terms & Conditions

We provide all of our services according to a set of terms and conditions that define what customers should expect. Terms and conditions are important, and should be read carefully before applying for or using the product or service they relate to.

Please refer to our Business Terms & Conditions at www.jerseypost.com/terms



Prices correct at time of publishing. Please note these are subject to change. Please refer to the website for the most current information.

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e: business@jerseypost.com/pricing

